

BNY *At A Glance*



WHO WE ARE *A trusted partner to help you achieve your ambitions*

BNY is a global financial services company offering solutions and expertise through leading technology and platforms to support clients through the financial lifecycle. For more than 240 years, BNY has been innovating to help clients uncover new opportunities while remaining resilient through change.

Our Global Reach and Scale

\$52.1T

in assets under custody and/or administration¹

\$2.0T

in assets under management²

\$18.6B

full-year 2024 revenue³

100+

markets serving clients

50K+

employees serving clients globally

WHO WE SERVE *Businesses, communities and people everywhere*

We collaborate with our clients – across regions and industry segments – to continuously adapt to their evolving needs and plan together for what lies ahead. Our clients include:

Alternative Asset Managers

Asset Managers

Banks

Broker-Dealers

Corporations

Fintechs

Governments, Sovereigns & Not-For-Profits

Individuals & Family Offices

Insurance Companies

Registered Investment Advisors

Breadth of Our Client Franchise⁴

91%

of the Fortune 100 companies

92%

of the top 100 investment managers worldwide

94%

of S&P top 100 banks worldwide

94%

of top 100 largest United States retirement funds

98%

of top 50 life/health insurance companies

¹Consists of AUC/A primarily from the Asset Servicing line of business and, to a lesser extent, the Issuer Services line of business. Includes the AUC/A of CIBC Mellon Global Securities Services Company ("CIBC Mellon"), a joint venture with the Canadian Imperial Bank of Commerce, of \$1.8 trillion at December 31, 2024, \$1.9 trillion at September 30, 2024 and \$1.7 trillion at December 31, 2023. Information is preliminary.

²Represents assets managed by BNY Investments and BNY Wealth as of December 31, 2024.

³2024 Revenue of \$18.6bn as of December 31, 2024.

⁴Fortune 100: For 2023, Fortune, Time Inc. ©2023; **Investment Managers:** Pensions & Investments, worldwide assets under management as of December 31, 2022, P&I Crain Communications Inc. ©2023; **Banks:** S&P Global, total assets* as of December 31, 2022 ©2023 S&P Global; client penetration assessment based on positive 2023 revenue with client company or parent/holding company. *According to S&P Global, company assets were adjusted on a best-efforts basis for pending mergers, acquisitions and divestitures as well as M&A deals that closed after the end of the reporting period through March 31, 2023. Assets reported by non-U.S. dollar were converted to dollars using period-end exchange rates. Total assets were taken on an "as-reported" basis, and no adjustments were made to account for differing accounting standards. The majority of the banks were ranked by total assets as of December 31, 2022, and the data was compiled April 12, 2023; **Life/Health Insurance Companies:** AM Best, total admitted assets as of July 2023, A.M. Best Company, Inc. **Retirement Funds:** P&I:1000 largest retirement plans, February 2024.

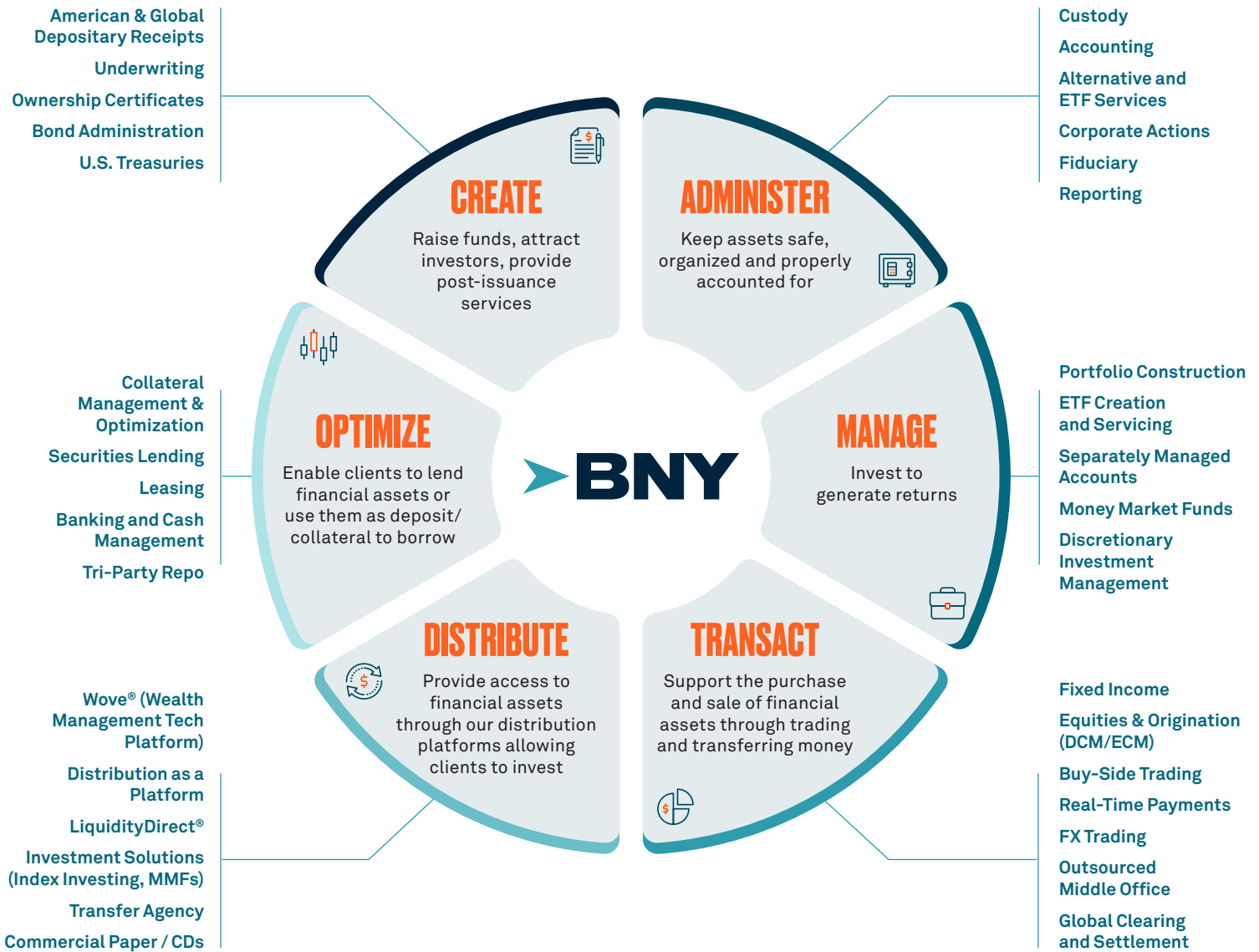


The unique role we play in the financial system – touching around one-fifth of the world’s investable assets – gives us a tremendous responsibility, and our success is critical not only to our clients’ success, but also the global economy at large. That responsibility motivates us every day.”

– Robin Vince, Chief Executive Officer

WHAT WE DO *Creating value for our clients*

By providing solutions across the financial lifecycle, clients can benefit from streamlined operations, innovation and opportunities through our investment in new capabilities and execution at scale.



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