



▶ **BNY**

GLOBAL TRADE FINANCE SOLUTIONS

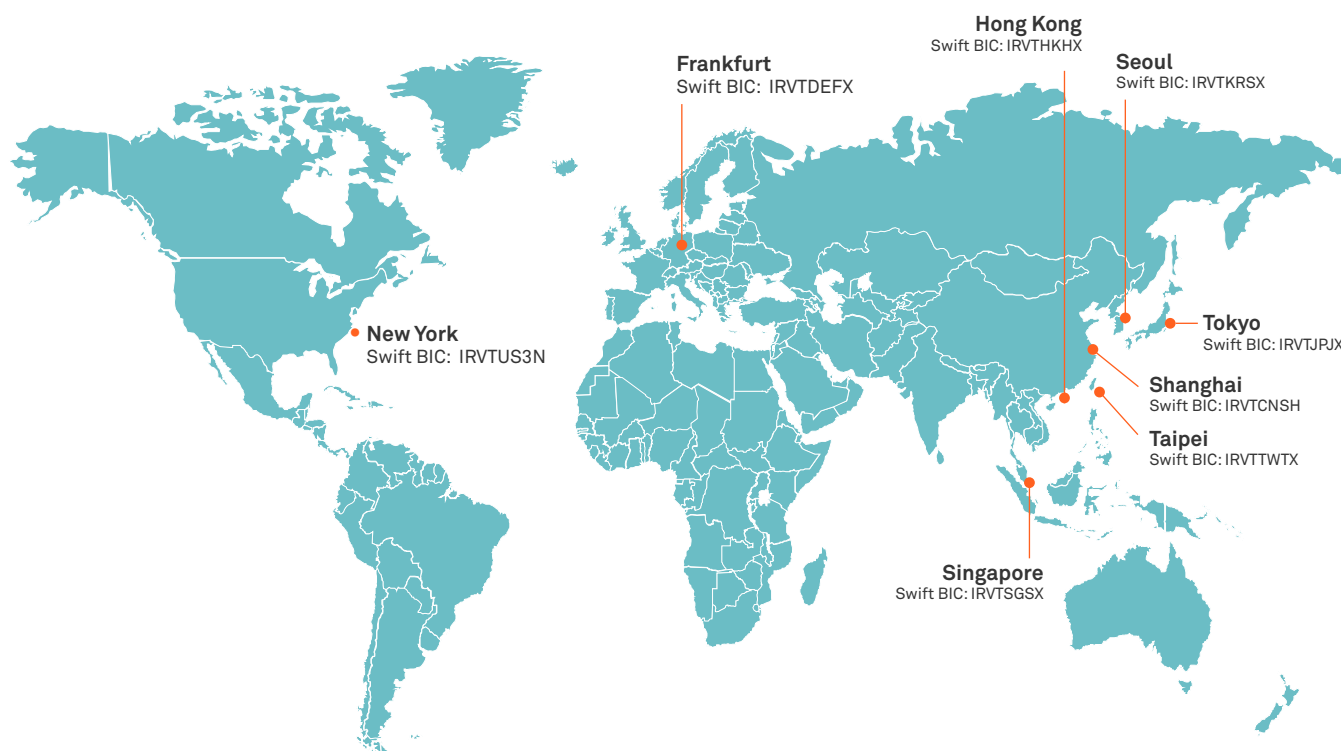
TREASURY SERVICES

A GLOBAL PROVIDER OF TRADE FINANCE SOLUTIONS

BNY has a long, successful track record in trade, with a focus on operational excellence supported by our advanced technology, well-controlled processes, and skilled staff. Our trade footprint consists of eight global trade centers in key markets around the world, making it one of the most extensive networks of any major financial institution.

Trade clients benefit from BNY's high credit ratings*, extensive global reach, competitive pricing, and consistent customer service quality – all critical to supporting their trade processing, risk mitigation, and financing needs.

BNY is expanding efforts to deliver a distinctive product offering and open new distribution outlets for trade assets globally. We are also focused on leveraging the latest automation and digitization technologies to improve trade processing and financing efficiencies, in an effort to enhance the overall client experience.



KEY AREAS OF TRADE SUPPORT

Trade Processing

Our extensive network of branches and correspondent banks gives trade clients access to the SWIFT RMA coverage they need to support their letter of credit (LC), collection, and reimbursement needs.

Open Account Processing

Corporations that make either regular or early payments to suppliers can leverage our open account solutions to improve profitability and operational efficiency, using digitization processes that include automated matching of buyer/seller digital trade data.

Working Capital

Our supply chain payables and receivables finance programs can help corporations optimize their working capital and cash conversion cycles.

Trade Credit

Our high credit ratings and global credit appetite can help banks and corporates seeking commercial/standby LC issuance and confirmation support or overseas bank credit support to mitigate their trade payment risks.

Trade Financing

We offer numerous programs that help banks and corporates meet their trade financing needs, including trade loans, LC discounts, UPAS LCs, reimbursement financings, and hybrid confirmation / discount structures.

Trade Asset Sales/Purchases

BNY's trade distribution capabilities can help banks either optimize usage of their trade credit facilities or de-risk when trade exposures become overly concentrated.

Trade Outsourcing

BNY's trade outsourcing services offer banks an alternative option to costly third-party trade platforms when trade technology budgets and staff resources are constrained.

AWARD-WINNING SOLUTIONS

Global Finance:

- Best Trade Finance Provider Award, Banks, 2024
- Best Trade Finance Provider Award, Banks, 2023
- Best Bank for Payments and Collections Award, Global and North America, 2023

Trade Finance Global:

Trade, Treasury & Payments Award

- Best Transaction Banking Provider, 2023

The Banker:

Transaction Banking Award

- #1 in Payments, Transaction Banking and Trade Finance, 2022



CONTACT US

To learn more about BNY Global Trade Finance, please contact your BNY Relationship Officer or any of our Trade Operations Centers.

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