

# **BNY PRECISION DIRECT INDEXING**\*\*

The Nexus of Precision & Performance

# Precision by Mellon. Powered by BNY Pershing.

Leveraging four decades of indexing experience and powered by an innovative FinTech platform, BNY's Direct Indexing solutions bring together the best of us to deliver our best to you. We are proud to provide leading institutional-quality investment solutions to a wide range of clients at a competitive price.

#### **BNY**

Powering the financial world

# 240

Years at the forefront of change in the financial world

# \$49.5 T

Assets under custody and/or administration<sup>1</sup>

## **PERSHING**

Clearing & custody services

# 85

Years of innovation & service

# \$2.6 T

Global client

## WOVE

FinTech Innovation

## **MELLON**

Institutionalquality indexing

# **40**+

Years of index investing

# \$497.6 B

Assets under management<sup>3</sup>

# **Index Your Way**

#### **TAX MANAGED**

Investors can potentially benefit from taxloss harvesting, long-term capital gains management and capital gains tax deferrals within a diversified equity index strategy.

#### **PERSONALIZED**

Clients can customize portfolios aligned with their unique needs, preferences and values while receiving broad equity market exposure.

#### **EFFICIENT**

Leveraging the power of the Pershing platform and Mellon's investment management expertise, we are able to provide advisors customized solutions at scale to deliver tax-efficient, customized beta exposure to their clients.

# **AVAILABLE STRATEGIES**<sup>5</sup>

S&P 500®

US Core 500

**US Total Market** 

US Large Cap Growth

US Large Cap Value

International Developed Core



### BNY

We bring all of our services together for a singular purpose: to power individuals and institutions to succeed across the financial world. We imagine what's possible, create it, then build on it to unlock for the entire industry.



BNYMELLON.COM

### **BNY PERSHING**

BNY Pershing is a leading provider of clearing and custody, trading and settlement, advisory and investment solutions, data insights, business consulting and other services to wealth management and institutional firms looking to grow their businesses.

PERSHING.COM



### **MELLON**

Founded on 40 years of experience, Mellon is a global leader in index management dedicated to precision and client partnership.



MELLON.COM

- <sup>1.</sup> As of June 30, 2024.
- <sup>2</sup> As of June 30, 2024. Pershing LLC and its global affiliates.
- <sup>3</sup> As of June 30, 2024. Where applicable, AUM includes discretionary and non-discretionary assets and assets managed by investment personnel acting in their capacity as officers of affiliated entities. Mellon is a division of Mellon Investments Corporation, a registered investment adviser.
- <sup>4</sup> There's no guarantee that a particular investor will realize significant tax benefits from harvesting gains or losses. Investment strategies that seek to employ tax management may be unable to fully realize strategic gains or harvest losses due to various factors. Market conditions and/or client account holdings may limit the ability to generate tax losses. Tax-loss harvesting involves the risks that the new investment could perform worse than the original investment and that transaction costs could offset the tax benefit. Also, a tax-managed strategy may cause a client portfolio to hold a security in order to achieve more favorable tax treatment or to sell a security in order to create tax losses. The ability to minimize tax consequences for a specific account may decrease as gains have the potential to accumulate over a period of time. Investors in lower tax brackets generally will not derive the same level of potential tax benefits from tax-managed strategies than those in higher tax brackets. Tax considerations, while important, are just one factor to consider before making any investment decision. Tax-managed investing and tax transitioning do not equate to comprehensive tax advice, are limited in scope and not designed to eliminate taxes in an account. Please consult your own tax advisor or financial professional for more detailed information on tax issues as they relate to your specific situation.
- <sup>5</sup> BNY Precision Direct Indexing is not available to retirement plans covered under the Employee Retirement Income Security Act of 1974 (ERISA).

#### DISCLOSURE

All investments involve risk, including the possible loss of principal. Certain investments have specific or unique risks. No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment. Past performance is no indication of future performance. Diversification does not ensure a profit or protect against a decline in a down market.

This material has been provided for informational purposes only and should not be construed as investment advice or a recommendation of any particular investment product, strategy, investment manager or account arrangement, and should not serve as a primary basis for investment decisions. Prospective investors should consult a legal, tax or financial professional in order to determine whether any investment product, strategy or service is appropriate for their particular circumstances. This document may not be used for the purpose of an offer or solicitation in any jurisdiction or in any circumstances in which such offer or solicitation is unlawful or not authorized. Some information contained herein has been obtained from third party sources that are believed to be reliable, but the information has not been independently verified. No part of this material may be reproduced in any form, or referred to in any other publication, without express written permission.

Indices referred to herein are used for comparative and informational purposes only and have been selected because they are generally considered to be representative of certain markets. Comparisons to indices as benchmarks have limitations because indices have volatility and other material characteristics that may differ from the portfolio, investment or hedge to which they are compared. The providers of the indices referred to herein are not affiliated with BNY or its subsidiaries, do not endorse, sponsor, sell or promote the investment strategies or products mentioned herein and they make no representation regarding the advisability of investing in the products and strategies described herein.

The Standard & Poor's 500 (S&P 500®) Index is a widely accepted, unmanaged index of US stock market performance. Investors cannot invest directly in an index.

BNY Investments is one of the world's leading investment management organizations, encompassing BNY's affiliated investment management firms and global distribution companies. BNY, BNY Mellon and Bank of New York Mellon are the corporate brands of The Bank of New York Mellon Corporation and may be used to reference the corporation as a whole and/or its various subsidiaries generally. This product may be offered by associated persons of BNY Mellon Securities Corporation (BNYMSC) acting in their capacity as investment adviser representatives. Mellon Investments Corporation (MIC) is composed of two divisions; Mellon, which specializes in index management, and Dreyfus, which specializes in cash management and short duration strategies. Securities are offered through BNY Mellon Securities Corporation (BNYMSC), a registered broker-dealer and affiliate of MIC. MIC provides day-to-day investment advisory services in connection with the product. Technology services may be provided by Pershing X, Inc. Other than this product, investment advisory services, if offered, may be provided by one or more affiliates of BNY. BNYMSC and MIC are investment advisers registered in the United States under the Investment Advisers Act of 1940. Pershing X is an affiliate of Pershing LLC, member FINRA, NYSE, SIPC. All firms are affiliated BNY subsidiaries. Pershing and Pershing X do not provide investment advisory products or services. Since this is an advisory product, it is subject to an investment advisory fee.

Intended For Use With Financial Professionals and Institutional Investors.